



Your Talent Management Solution!

**NSITE Programs and Services
Leader Dogs for the Blind
June 2023**

AGENDA



- NSITE Overview
- NSITE Mission
- NSITE Professional Development Programs & Resources
- NSITE Connect: Job Board with Curated Opportunities
- Questions and Answers

NSITE Overview

Recently launched as an extension of the National Industries for the Blind,

NSITE:

- Provides a continuum of employment services that connect employers with talented, dedicated people who are blind, low vision, and/or veterans.
- Accompanies jobseekers and organizations every step of the way as they move through training and professional development programs as well as hiring processes to ensure that finding the right employee-employer match is as smooth and seamless as possible.

NSITE Mission

Our Mission –

Through talent development, diversity awareness training, and job placement services, NSITE is the go-to consultancy for both talented people who are blind or low-vision and for corporate leadership.

NSITE helps the two to come together to substantially reduce the unemployment rate for this untapped workforce and increase inclusiveness and accessibility of work environments.

Employment Readiness Programs & Resources



Professional Mastery of Office Technology for Employment

- Advanced office technology proficiency training for users of assistive technologies
- Common office software programs: Microsoft Word, Excel, PowerPoint
- Instruction in internet research, creating accessible documents.

Employment Readiness

Programs & Resources, continued

The APH Jobseeker's Toolkit: Partnership between APH and NSITE

- Access the **APH Jobseeker's Toolkit** via NSITE's Learning Platform, **NSITE-U**
 - 5 Online Courses
 - Practice Activities and Examples
 - Free Resource



Career Skills Training Programs

IT Track

Google Certificates

Explore IT Learning paths through NSITE's partnership with Google.

1. Google IT Support Professional Certificate
2. Google IT Data Analytics, Project Management, and UX Design



NSITE IT Essentials

Participants gain understanding of the most common hardware and software technologies used in business and the skills needed to support complex IT infrastructures.

Offered in partnership with CISCO, this program prepares participants for the A+ certification exam.

NSITE Cybersecurity

This program builds a foundation of cybersecurity basics and teaches valuable security principles needed to defend networks.

Cybersecurity professionals who can protect and defend an organization's network are in high demand.



Career Skills Training Programs

IT Track, continued

NSITE CISCO Networking Academy – CCNA Certification Program

Participants prepare for a Cisco Certified Network Associate (CCNA) credential, learning information technology (IT) networking fundamentals throughout this highly demanding 40-week program.

NSITE is a PearsonVue Authorized Test Center and will work with other test centers across the United States to ensure that program graduate receive reasonable accommodations as they take the CCNA Certification Exam.

After certification NSITE assists with employment opportunities in the IT industry.



Career Skills Training Programs

Contract Management Services Track

Contract Management Support (CMS)

Participate in a unique partnership with the Defense Acquisition University that provides the technical training and skills needed for career opportunities in contract administration.

Participants will learn principles foundational for careers in contract management and graduates will qualify for a variety of contract management support positions.

Career Skills Training Programs

Talent Acquisition Track

NSITE Sourcing Specialist Certificate (Talent Acquisition)

NSITE partners with Social Talent and Bristol Myers Squibb to offer Sourcing Certificate Training that provides the education, training, and a 6-week work experience needed to enter a career in candidate sourcing for individuals who are blind or low-vision.

Successful program graduates will earn the **NSITE Sourcing Specialist** digital credential issued in collaboration with Credly.



Career Skills Training Programs

Sales Track

Business Basics: Marketing & Sales

This self-paced online learning course is available on demand through NSITE-U.

From market research and strategic marketing to branding, promotions, and pricing, this course is about using the tools of marketing to identify and reach your target audience.

Customer-Centered Communications

NSITE's Customer-Centered Communications program builds key client communications and customer service skills through a virtual instructor-led, highly engaging workshop.

NSITE has partnered with Baker Communications Inc. (BCI), recognized as one of the leading sales training providers, to adapt this program to the learning styles of audiences who are blind or low vision.



Career Skills Training Programs

Leadership Track

NSITE Business Leaders Program (BLP)

Build business acumen as well as leadership and management skills through a series of tailored courses and programs. This award-winning program was launched in 2003 to provide professional development opportunities for individuals who are blind or low vision. The program offers professional development tracks for aspiring, new, and experienced leaders.

- **Business Basics:** Foundational business skills via on-demand, self-paced online coursework
- **Business Essentials:** Strategy, collaborative decision-making, business simulation

COMING SOON:

- **Effective Supervision:** Leadership styles, team building, giving & receiving feedback
- **Entrepreneurship:** Partnership: NIB, Massachusetts Commission for the Blind

NSITE Connect



NSITE Connect

Linking employers with talented individuals who are blind, visually impaired, and/or veterans.

NSITE's FREE Job Board: <https://nsiteconnect.jobboard/>

- Clients create their profile, post their resume, and apply for employment opportunities
- NSITE connects them with employers in the corporate, government, nonprofit sectors and NIB associated agencies who recognize their value and are committed to hiring individuals who are blind or low vision
- Employers use **NSITE Connect** to explore jobseeker profiles and resumes, take advantage of resources for employment advice, or share their own open positions
- New curated opportunities for people who are blind, low vision, and/or veterans are posted and updated regularly, each with the workplace environment, leadership, and accommodations to help you succeed



WE ARE HERE TO HELP!

NSITE is here to make the working world a more inclusive place for people who are blind or low vision and to help organizations build a more diverse, innovative, and productive workforce.

Want to learn more about the work we're doing?

- Visit our website at nbsite.org
- Follow NSITE on Twitter [@get_nbsite](https://twitter.com/get_nbsite)
- Follow us on LinkedIn [@NSITE](https://www.linkedin.com/company/nbsite)
- For more information, mail info@nbsite.org



Questions & Answers

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